Kristin Oberfeld



Principal, Sg2

As an Sg2 Principal, Kristin specializes in projects across the spectrum of physician alignment, paying particular attention to bundled payments and other value-based care services. She is a continuous innovator of episodic analytic support mechanisms, a mentor to consultants and an industry presenter.

Kristin has over a decade of health care experience in both finance and consulting. Prior to joining Sg2, she spent 7 years with TRG Healthcare Solutions. She has unparalleled experience in and extensive knowledge of all facets of bundled payments, having worked with every hospital in Medicare's Acute Care Episode demonstration as well as with over 40 hospitals and 60 medical groups in Medicare's Bundled Payments for Care Improvement initiative. Her consulting focuses on creating strategies for success under episode payment models, developing gainsharing programs to align providers, producing actionable data analytics solutions, and assisting with care redesign initiatives that will improve both cost and quality.

In addition to bundled payments, Kristin's value-based care work includes providing organizational readiness and feasibility analyses, supporting organizations that are participating in shared savings models, and assisting providers with the Medicare Access and CHIP Reauthorization Act of 2015. She has participated in commercial payer bundled payment initiatives as well as nonalternative payment methodology work such as practice/physician compensation valuation and service line comanagement development.

Kristin received her bachelor's degree in finance from Texas A&M University.

